



AceCare No.3

News for right now...

COMMUNICATING NEWS YOU NEED TO KNOW NOW...

AceCare is our way of reaching out to you with the latest news as it relates to our industry in these uncertain times.

We will use this forum to tell you about products, features, and news from us, and our suppliers as it pertains to our industry during the outbreak.



A letter from the President,

As you all may or may not be aware AceTronic has not been a PPE provider. For the past 35+ years we have established ourselves as the go to for hot runner temperature controllers, mold cables along with a variety of MRO related products utilized in the plastic molding process.

From the day Harb, my father, started AceTronic to today, AceTronic has always been about helping and solving problems for our customers, whether it be repairing your cables and controllers to helping you purge your barrel. We have wanted to be a trusted, reliable and dependable resource when you needed help. And I feel that we have done exactly that and AceTronic has earned the respect of our business community.

Today we have found ourselves helping you , and ourselves , in this fight against COVID19. Helping to prevent the spread of this virus and in turn help to reduce the number of casualties as a result of this pandemic. Today we have found ourselves offering our customers disinfectant/sanitizer and now masks.

Two years ago , we were presented Ultralyte as a product to offer to our customers, as a means to reduce sick days and absenteeism . At the time there was little interest and nobody bought the product. Which resulted in excess stock in our warehouse. Fast forward to present day, this is no longer the case. Yes, we are selling the product, but the larger picture here is that there is a greater good being served by AceTronic and we are indeed going back to what Harb had originally wanted AceTronic to do...be of service and be here to help. We are so very proud that we are able to offer you a way to keep yourself and your employees protected and safe.

I was told by a very trusted business friend, “Kim if you can get masks get them, we are going to need them” . So masks became another item we considered

offering you. However, with masks , we were presented with a number of dilemmas, the grade of mask, the authenticity of the manufacturer, and the fluctuating price of the mask. The most important factor in our decision, no matter what the product may be, is ensuring we are offering you nothing but the best. No compromise in the quality whatsoever.

As we are a relatively small company, not able to purchase millions of masks. Therefore we must purchase small quantities , and in doing so, we must pay the market price at any given time. We have staggered shipments of several thousand masks coming in over the coming weeks. Some of these will be non-medical, some will be KN95 some will be K95. Our price point will change from one shipment to another. Know that our price is ONLY covering our landed cost as well as a very small component to cover the handling and processing of the orders. It seems that masks have become a very valuable commodity in todays market.

Thank you for your support, thank you for your trust, and thank you for your partnership

Life is about Choices, thank you for choosing AceTronic.

Kim Thiara
President

Non-medical face masks can help prevent spread of COVID-19, Canada's top doctor says*

*Reference : **Toronto Star Article**

"Dr. Theresa Tam, Canada's chief public health officer, now says Canadians can consider wearing non-medical, or homemade masks if they are in situations where they cannot avoid close contact with people, such as on public transit or out buying groceries."

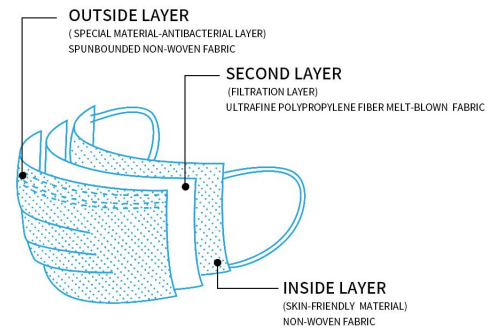
Non Medical Masks in the Warehouse

Non medical grade masks can be worn in a factory /warehouse environment to avoid droplets from your nose and mouth, contaminating the air/surfaces around you and also to prevent



you from touching your mouth and nose with your hands. The specifications of filtration and liquid permeability are much higher for Medical grade masks.

Reach out to our sales department to find out more.



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Keeping You Safe ... & Protected

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